

**APPROVED COURSES FOR CONTINUING EDUCATION**

**Courses Offered in 2001**

<u><b>COURSE TITLE</b></u>	<u><b>COURSE NUMBER</b></u>	<u><b>DATE(S) GIVEN</b></u>	<u><b>CREDITS EARNED</b></u>	<u><b>CONTACT</b></u>
Legislative Updates Tax Court Decisions	20010125-01	01/25/01	2 in P.T.A.	Geoffrey D. Acolia (609) 844-7040
Computer Technology in the New Millenium	20010125-02	01/25/01	3 in P.T.A. 3 in Appraisal	Dennis DeKlerk (609) 267-3217 Ext 3111
Land Valuation Tax Appeals	20010209-01 20010209-02	02/09/01	3 in Appraisal 3 in P.T.A.	Burnham Hobbs (732) 873-2500 Ext 321
Mathematics for Assessors/Appraisers	20010221-01	02/21/01-02/22/01	10 in P.T.A. 4 in Appraisal	George R. Brown (609) 465-1030
Modern Methods for Revaluation	20010306-01	03/06/01-04/03/01 (Tuesdays)	7 in P.T.A. 7 in Appraisal	Fred Burlazzi (732) 506-5102
Restaurant Valuation	20010322-01	03/22/01	2 in Appraisal	Geoffrey D. Acolia (609) 844-7040
Preparation for Tax Appeals	20010323-01	03/23/01	6 in P.T.A.	George R. Brown (609) 465-1030
NJ Association of Municipal Assessors Annual Joint Dinner Meeting	20010329-01	03/29/01	2 in P.T.A.	Joseph Ravitz (609) 465-8726
<i>An Update on Current Issues from the State Board of Real Estate Appraisers.</i>				
<i>What Should be Public Information on the Internet?</i>				
NAIFA Appraisal	20010405-01	04/05/01	6 in Appraisal	Charles E. Blau (973) 564-9001
The Impact of Wetlands and Contaminated Sites	20010405-02	04/05/01	3 in P.T.A.	Allison Dispasca (732) 932-9271
Society of Professional Assessors Educational Program	20010406-01	04/06/01	5 in Appraisal	Jim C. Terhune (201) 330-2075
Woodland Management Field Trip	20010411-01	04/11/01	4 in P.T.A.	Athan Efstathiou (908) 788-1173 ext 173
Everything You Wanted to Know About Property Taxes But Were Afraid to Ask	20010424-01	04/24/01	2 in P.T.A.	William E. Birchall Jr. (732) 634-4500 ext 6410
Spot Assessing	20010425-01	04/25/01	2 in P.T.A.	Linda Stewart (609) 265-5739
Real Estate Revaluations: Are They Necessary?	20010503-01	05/03/01	3 in P.T.A.	Sujata Gupta (732) 214-8577
5.0 Professional Standards of Practice	20010504-01	05/04/01	15 in P.T.A.	Margaret Sullivan (314) 781-6688
REAP and REDI	20010524-01	05/24/01	2 in P.T.A.	Bernadette Leonardi (856) 697-2100 ext 22
48 <sup>th</sup> Annual Assessor's Continuing Education Conference		05/30/01		Connie Burke (732) 932-3640 ext. 627
<i>Legal Update and Ethics for NJ Assessors</i>	20010530-01		6.5 in P.T.A.	
<i>Added/Omitted Assessment A to Z</i>	20010530-02		3 in P.T.A.	
<i>What are Brownfields?</i>	20010530-03		3 in P.T.A.	
<i>Roundtables Discussions (Tax Relief vs. Tax Reform)</i>	20010530-04		2.5 in P.T.A.	
<i>Rollbacks - In and Out</i>	20010530-05		3 in Appraisal	
<i>Making the Most of your Income and Expense Data</i>	20010530-06		3 in Appraisal	

P.T.A. = Property Tax Administration

**APPROVED COURSES FOR CONTINUING EDUCATION**

**Courses Offered in 2001**

<u><b>COURSE TITLE</b></u>	<u><b>COURSE NUMBER</b></u>	<u><b>DATE(S) GIVEN</b></u>	<u><b>CREDITS EARNED</b></u>	<u><b>CONTACT</b></u>
Income Property Appraisal	20010604-01	06/04/01	12.5 in Appraisal	Edward Davies (973) 244-0333
How to Describe One Family Dwelling Data	20010625-01	06/25/01	2 in Appraisal	Fred Burlazzi (732) 506-5102
Fundamentals of Mass Appraisal IAAO, Course 300	20010723-01	7/23/01 - 7/27/01	30 in Appraisal	G. Raymond Brown (609) 465-1030
Appraising and Assessing Land Affected by Agricultural/Conservation Restrictions	20010726-01	07/26/2001	2 in Appraisal	Geoffrey Acolia (609) 844-7040
NJACTB Educational Conference Administration, Assessment & Appraisal 2001		8/28/01 – 8/31/01		Athan Efstathiou (908) 788-1173
<i>Abatements, Deductions, Exemptions</i>	20010828-01	08/28/01	3 in P.T.A.	
<i>Legal Issues Roundtable</i>	20010829-01	08/29/01	3 in P.T.A.	
<i>Communications – Part II</i>	20010829-02	08/29/01	3 in P.T.A.	
<i>Environmental Issues</i>	20010830-01	08/30/01	3 in P.T.A.	
<i>Valuation Oddities</i>	20010830-02	08/30/01	3 in Appraisal	
<i>Tax Court Judges</i>	20010831-01	08/31/01	3 in P.T.A.	
IAAO 67 <sup>th</sup> Annual International Conference – Linking Our Horizons				Donna Milliken (908) 475-6228
<i>Appraisal of Health Care Facilities and Retirement Housing</i>	20010909-01	09/09/01	7.5 in P.T.A.	
<i>Sales Analysis Using Market Areas on GIS</i>	20010910-04	09/10/01	1.5 in Appraisal	
<i>Valuation of Country Clubs</i>	20010910-05	09/10/01	1.5 in Appraisal	
<i>Cap Rate Study by Consultants</i>	20010910-06	09/10/01	1.5 in Appraisal	
<i>First Application of Modern Location Adjustments to Cost Approach and It's Impact</i>	20010910-07	09/10/01	1.5 in P.T.A.	
<i>GIS via the Internet</i>	20010910-08	09/10/01	1.5 in P.T.A.	
<i>Improving Location Analysis by Integrating GIS and CAMA Methods</i>	20010910-09	09/10/01	1.5 in Appraisal	
<i>Is Sale Price an Indicator of Value in Real Estate Investment Trust Transactions?</i>	20010910-10	09/10/01	1.5 in Appraisal	
<i>Alternative Valuation Methods for Downtown Office Properties</i>	20010910-11	09/10/01	1.5 in Appraisal	
<i>Assessment Puzzle and Communication Solution</i>	20010910-12	09/10/01	1.5 in P.T.A.	
IAAO 67 <sup>th</sup> Annual International Conference – Linking Our Horizons				Donna Milliken (908) 475-6228
<i>Real Estate Value Cycles: The Cutting Edge in Market and Valuation Analysis</i>	20010910-13	09/10/01	1.5 in Appraisal	
<i>Public Access Website by Assessor</i>	20010910-14	09/10/01	1.5 in P.T.A.	
<i>Assessor's Office Website – A Searchable Tool</i>	20010910-15	09/10/01	1.5 in P.T.A.	
<i>Planned Community Golf Course and the Imparted Value Theory</i>	20010910-16	09/10/01	1.5 in Appraisal	
<i>Role of the Real Estate Appraiser and Assessor in Valuing Real Property for Ad Valorem Assessment Purposes</i>	20010911-03	09/11/01	1.5 in Appraisal	
<i>Zen, Feedback, and the Art of Comparable Selection</i>	20010911-04	09/11/01	1.5 in Appraisal	

P.T.A. = Property Tax Administration

**APPROVED COURSES FOR CONTINUING EDUCATION**

**Courses Offered in 2001**

<u><b>COURSE TITLE</b></u>	<u><b>COURSE NUMBER</b></u>	<u><b>DATE(S) GIVEN</b></u>	<u><b>CREDITS EARNED</b></u>	<u><b>CONTACT</b></u>
<b>IAAO 67<sup>th</sup> Annual International Conference – Linking Our Horizons (Continued)</b>				<b>Donna Milliken (908) 475-6228</b>
<i>Developing Public Confidence in Assessment Services</i>	<b>20010911-05</b>	<b>09/11/01</b>	<b>1.5 in P.T.A.</b>	
<i>Improving the Quality of Subjective Valuation Data</i>	<b>20010911-06</b>	<b>09/11/01</b>	<b>1.5 in Appraisal</b>	
<i>Managing MRA: Multiple Regression Analysis from an Administrative Perspective</i>	<b>20010911-07</b>	<b>09/11/01</b>	<b>1.5 in P.T.A.</b>	
<i>Marketing your Reassessment</i>	<b>20010911-08</b>	<b>09/11/01</b>	<b>1.5 in P.T.A.</b>	
<i>Beyond USPAP</i>	<b>20010911-09</b>	<b>09/11/01</b>	<b>1.0 in P.T.A.</b>	
<i>Key issues in Urban land Models</i>	<b>20010911-10</b>	<b>09/11/01</b>	<b>1.0 in Appraisal</b>	
<i>Multimedia, Multidimensional, Management, Presentation, and Defense of a Major Revaluation</i>	<b>20010911-11</b>	<b>09/11/01</b>	<b>1.0 in P.T.A.</b>	
<i>Traditional Sales Comparison Approach via an Automated Valuation Model Using Off-the-shelf Software</i>	<b>20010911-12</b>	<b>09/11/01</b>	<b>1.0 in P.T.A.</b>	
<i>A Case Study City of Minneapolis Assessors Information &amp; Computer Assisted Mass Appraisal</i>	<b>20010911-13</b>	<b>09/11/01</b>	<b>1.5 in P.T.A.</b>	
<i>Cadastral/GIS Integration, Process Analysis, and Policy Development for the Tax Mapping Department: A Case Study</i>	<b>20010911-14</b>	<b>09/11/01</b>	<b>1.5 in P.T.A.</b>	
<i>In Search of Best Practices in North America: A Panel Discussion</i>	<b>20010912-02</b>	<b>09/12/01</b>	<b>1.5 in P.T.A.</b>	
<b>Principals of Real Estate Appraisal</b>	<b>20010910-01</b>	<b>9/10/01 - 11/10/01</b>	<b>30 in Appraisal</b>	
<b>Regulation and the Real Estate Development Process</b>	<b>20010910-03</b>	<b>9/10/01 - 11/12/01</b>	<b>22.5 in Appraisal</b>	
<b>September Symposium</b>	<b>20010913-01</b>	<b>09/13/01</b>	<b>4.0 in Appraisal 3.5 in P.T.A.</b>	
<b>Assessment Administration Program</b>		<b>Fall 2001</b>		
<i>Income Approach to Valuations</i>	<b>20010912-01</b>	<b>09/12/01</b>	<b>30 in Appraisal</b>	
<i>Fundamentals of Real Property Appraisals</i>	<b>20010919-01</b>	<b>09/19/01</b>	<b>30 in Appraisal</b>	
<i>Property Tax Administration, Part 2</i>	<b>20010910-02</b>	<b>09/10/01</b>	<b>21 in P.T.A.</b>	
	<b>20010911-01</b>	<b>09/11/01</b>		
<i>Property Tax Administration, Part 1</i>	<b>20010920-01</b>	<b>09/20/01</b>	<b>15 in P.T.A.</b>	<b>Connie Burke (732) 932-3640 (x627)</b>
	<b>20010924-01</b>	<b>09/24/01</b>	<b>15 in P.T.A.</b>	
<i>Computers for Assessors</i>	<b>20011012-01</b>	<b>10/12/01</b>	<b>12 in P.T.A.</b>	
<b>High Value &amp; Historic Residential Valuation</b>	<b>20011011-01</b>	<b>10/11/01</b>	<b>2 in Appraisal</b>	<b>Geoffrey D Acolia (609) 844-7040</b>
<b>Expert Witness - Testimony</b>	<b>20011025-01</b>	<b>10/25/01</b>	<b>3 in P.T.A.</b>	<b>Fred Burlazzi (732) 506-5102</b>
<b>Valuation of Strip Shopping Malls</b>	<b>20011026-01</b>	<b>10/26/01</b>	<b>4 in Appraisal</b>	<b>Edward Norwich (201) 336-7307</b>
<b>Land Use</b>	<b>20011108-01</b>	<b>11/08/01</b>	<b>2 in Appraisal</b>	<b>Joan Esposito (609) 844-7040</b>
<b>86<sup>th</sup> Annual League of Municipalities</b>		<b>11/13/01-11/15/01</b>		<b>Burnham L. Hobbs Jr (732) 873-2500 x 321</b>
<i>What's your Audit Exposure?</i>	<b>20011113-01</b>	<b>11/13/01</b>	<b>1.5 P.T.A.</b>	
<i>When's a comp a comp?</i>	<b>20011113-02</b>	<b>11/13/01</b>	<b>2.5 in Appraisal</b>	

**P.T.A. = Property Tax Administration**

**APPROVED COURSES FOR CONTINUING EDUCATION**

**Courses Offered in 2001**

<u><b>COURSE TITLE</b></u>	<u><b>COURSE NUMBER</b></u>	<u><b>DATE(S) GIVEN</b></u>	<u><b>CREDITS EARNED</b></u>	<u><b>CONTACT</b></u>
<b>86<sup>th</sup> Annual League of Municipalities</b>				<b>Burnham L. Hobbs Jr (732) 873-2500 x 321</b>
<i>Legal &amp; Legislative Updates</i>	<b>20011114-01</b>	<b>11/14/01</b>	<b>1.0 in P.T.A.</b>	
<i>Property Revaluation - The Third Rail of Local Politics</i>	<b>20011115-01</b>	<b>11/15/01</b>	<b>1.0 in P.T.A.</b>	
<i>Cell Towers</i>	<b>20011115-02</b>	<b>11/15/01</b>	<b>2.0 in Appraisal</b>	
<b>Uniform standards of Professional Appraisal Practice</b>	<b>20011119-01</b>	<b>11/19/01</b>	<b>14 in P.T.A.</b>	<b>Frank Bucino 201 460-3006</b>
<b>Uniform Standards of Professional Appraisal Practice</b>	<b>20011201-01</b>	<b>12/01/01</b>	<b>15 in P.T.A.</b>	<b>David O'Brien (856) 779-7050</b>
<b>Contemporary Valuation Issues as They Relate to Ad Valorem Taxation</b>	<b>20011203-01</b>	<b>12/03/01</b>	<b>3 in P.T.A. 4 in Appraisal</b>	<b>Paul Roberts (201) 934-4573</b>
<b>Valuation of Gas Stations</b>	<b>20011204-01</b>	<b>12/04/01</b>	<b>4 in Appraisal</b>	<b>Donna Milliken (908) 475-6229</b>
<b>Uniform Standards of Professional Appraisal Practice</b>	<b>20011210-01</b>	<b>12/10/01</b>	<b>14 in P.T.A.</b>	<b>George J. Lorbeck (609) 292-7929</b>

**P.T.A. = Property Tax Administration**